



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #012226
Entitled
Pool Chemicals and Equipment with Related Services

The following advertisement was placed December 2, 2025 and December 9, 2025 in *USA Today*, *The Indianapolis Star* and *The Oklahoman*, and December 2, 2025 on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, December 3, 2025 in Oregon’s *Daily Journal of Commerce*, and South Carolina’s *The State*, and *The Salt Lake Tribune*, December 4, 2025 in *Deseret News*, and December 5, 2025 and December 12, 2025 in *Indianapolis Business Journal*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Pool Chemicals and Equipment with Related Services to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 22, 2026, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

A&T Europe Spa	Peel Pool and Spa
Bellingham Cleaning LLC	PICS, Inc.
Bidr Technologies Inc.	PPL Aquatic and Fitness & Spa Group Inc
Cleartech Industries Inc	Prime Vendor Inc.
Commercial Energy Specialists LLC	PWXPress
Connected General Service & Supplies	QONTRAC Services Ltd.
Deltek	SCIP Distributors, LLC dba Lincoln Aquatics
DJC Oregon Project Center	SERVICIOS VALJIM & NEXO S.A. DE C.V.
Greatchem International Inc	Thatcher Company, Inc.
Hasa, Inc	TMI Salt Pure Corporation
HOPE Squad	Tucker Chemical
Jutzi Water Technologies	Valmark Energy LLC

Landmark Aquatic	Varsity Brands Holding Co., Inc.
MAMODWILLBUSINESS GROUP	Vessco, Inc.
NextGen Upfitters, LLC	Volusol Bulk LLC
Orca Pacific, Inc.	Witherspoon Upholstery LLC
Oxarc LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 22, 2026, at 4:30 pm CT. Proposals were received from the following:

A&T Europe Spa
 Bellingham Cleaning LLC
 Bidr Technologies Inc.
 Commercial Energy Specialists LLC
 PICS, Inc.
 TMI Salt Pure Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

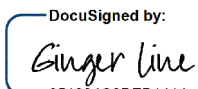
Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
 Ben James, Procurement Analyst II
 Ashley Powers, Procurement Analyst I
 David Gonzalez, Procurement Analyst I

The findings of the Proposal Evaluation Committee are summarized as follows:

Commercial Energy Specialists, an Aquafinity Company, was founded in 1983 and has expanded over time to include comprehensive services in pool and aquatic facility systems, chemical delivery, pumping and filtration equipment, automation, and water efficiency consulting. They have offices in Jupiter, FL; Addison, TX; Tempe, AZ; Anderson, SC; Marietta, GA; Seattle, WA; and Livermore, CA. They have fifty-two (52) sales reps distributed across all locations to help meet end-users' needs. They are offering a significant discount across a full complement of supplies, equipment, and related services.

For these reasons, the following award of Sourcewell RFP# 012226 is recommended:

Commercial Energy Specialists LLC 012226-CES

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 Ginger Line, MPA, NIGP-CPP, CPPB
 Senior Procurement Analyst

Sourcewell

DocuSigned by:

Ben James

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Ben James, Procurement Analyst II

DocuSigned by:

Ashley Powers

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Ashley Powers, Procurement Analyst I

Signed by:

David Gonzalez

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David Gonzalez, Procurement Analyst I

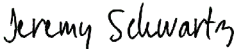
STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for RFP #012226 for Pool Chemicals and Equipment with Related Services.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on March 17, 2026.

Signed by:

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer